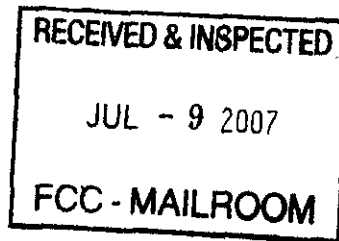


July 3, 2007

Federal Communications Commission  
ATTN: Ms. Marlene Dortch, FCC Secretary  
445 12<sup>th</sup> Street SW  
Washington, DC 20554



Re: FCC 07-32, MB 07-51, request to include this letter

DOCKET FILE COPY ORIGINAL

Dear Ms. Dortch:

I am writing you today with concerns to issues that directly affect my small business and general welfare in the industry which I have strived to be beneficial and successful in the past twenty five years.

It has come to my attention that consideration is being made with regards to the elimination of Exclusive Service/Access Contracts (EC). I would like to present the following information in opposition and request your support.

Exclusive Service Agreements are important to our industry and my company's existence. My business is primarily dependent on the commercial multi-family properties. Over the past twelve years or so I have carved out a small niche, spending countless hours to develop my procedures and design new ways in which to offer a quality performing alternative to Public Cable. As the first contractor to construct a private MDU system in the State of New Hampshire (to our knowledge), I know all too well the battle with the local cable company (at that time, Time Warner), having a legal battle to install a system on private property wishing to have access to satellite signals. It was truly a David and Goliath scenario.

In the marketplace properties who have required our services detail the issues to me which they endure with Public Cable whereby they are badgered into thinking they have no rights to concealed wiring while insisting any cabling within the building or used for the delivery of reception does belong to them for their exclusive use. Usually the property is pressured into thinking there is an on-going contract that maintains their right while unable and unwilling to provide same for review. If there is any contest from the property, the cable company mealy threatens with legal action which normally seems to do the trick for them at the loss to the property and its residents.

Our industry is made up of numerous, small and independent contractors who are not funded by the satellite TV programmer and most of the time not funded even in portion by the property. Due to its infancy, still, and the risks involved, banks and funding institutions neither understand nor are willing to fund such ventures. If our industry is to succeed in the marketplace, we all need the support and the tools to compete in order to serve those properties and its residents demanding and even needing our services.

We are entering a new era of communication. With the oncoming of more demand for the Internet and now telephony over IP, our industry is still striving for its share in the television market. We have the knowledge and technology to provide the same services as the monopolistic Public Cable TV industry, but we need to create an environment whereby this industry has an opportunity to prosper and serve as a true alternative to Public Cable.

Sincerely,

  
Fred Pals  
President

ASTROvision Technologies  
10 Winter Hill Road  
Lunenburg, MA 01462

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